

Brian D. Warner

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SUMMARY **I understand how and why open source works in a corporate environment.**
 Extensive experience with the open source development model and managing maintainers.
 Actively involved in setting up and managing major open source efforts.
 Business and technical background, with open source legal experience.
 Maintainer of Facade, an OSS project to analyze contributions to git repositories.

I am an experienced high tech professional.
 Managed Samsung's Open Source Group, a team of high-performance open source contributors.
 Contributed to OSS license compliance, analysis, and remediation.
 Consulted on launching corporate open source collaborations.
 Managed multiple open source collaborative projects at The Linux Foundation.
 Led across teams to evaluate M&A and business development opportunities.

EXPERIENCE **Samsung Electronics**

Director, Open Source Engineering and Strategy	2018 - present
Sr. Manager, Open Source Engineering and Strategy	2017 - 2018
Manager, Open Source Engineering and Strategy	2016 - 2017
Sr. Open Source Strategist	2015 - 2016

- Managed maintainers of strategic OSS projects, achieved 5x average upstream contributions.
- Advised on open source license compliance and remediation.
- Advised legal on developing situations related to open source.
- Developed structured process for evaluating internal proposals for new OSS consortiums.
- Provided strategic analysis and guidance for IoT consortium consolidation.
- Provided internal education for divisions who are new to open source.

The Linux Foundation

Director, Client Services	2014 - 2015
Sr. Client Services Manager	2013 - 2014
Operations Manager	2011 - 2013

- Managed Tizen at The Linux Foundation, including project finances, worldwide trademark registration, and coordination of internal service delivery to projects.
- Managed all aspects of the Tizen App Challenge, a \$4M app development contest, including legal, marketing, communications, prize distribution, tax reporting, and operations.
- Managed AR, AP, budget, and expense forecasting on \$5M of annually invested capital.
- Supported other collaborative projects such as Core Infrastructure Initiative, Xen Project, MeeGo, and Yocto Project; provided onboarding support for new projects.
- Provided training on corporate open source development methods.
- Wrote multiple publications on the corporate open source development model.

IBM

Linux Strategy Team Market Manager	2007 - 2011
Power Systems RAS Architect and Engineer	2006 - 2007
IBM Extreme Blue - MBA Intern	Summer 2005

- Worked across IBM to define, articulate, and execute a cohesive Linux strategy.
- Developed model-based strategic recommendations on business development activities.
- Managed IBM's cross-brand Linux marketing messages and led sales enablement.
- Led synergy evaluation for major M&A project.
- Developed and maintained strategy, competitive assessments, marketing, and whitepapers.

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- SOFTWARE** **Facade** <https://github.com/brianwarner/facade>
Facade is an open source project which analyzes contributors to git repos. It provides insights into how contributions from individuals, teams, or companies change over time. This enables deeper analysis into who is influencing the project from within.
- RESEARCH** **The Open Source Development Model** **2011 - 2014**
Organizational Participation in Open Communities
– Awarded NSF grant #1122642, funded in full during first round.
– Chapter in “Managing Open Innovation Technologies,” Springer Press, 2012.
– University-level guest lectures.
- Nuclear Bio-Medical Imaging** **2003 - 2004**
Kenyon College Physics Department
– Developed tomographic reconstruction algorithms, designed EM reconstruction software for MIT, Harvard Medical School, MGH, Beth-Israel Deaconess Hospital, and Kenyon College.
– Improved reconstruction algorithm speed over previous generation by 24x.
- PUBLICATIONS** **Industry Publications**
Open Sourcing Proprietary Technology Made Simple
– Ibrahim Haddad, Ph.D., Brian Warner
Upstreaming: Strengthening Open Source Development
– Ibrahim Haddad, Ph.D., Brian Warner
Establishing an Open Source Software Strategy: Key Considerations and Tactical Recommendations
– Ibrahim Haddad, Ph.D., Brian Warner
Understanding the Open Source Development Model
– Ibrahim Haddad, Ph.D., Brian Warner
- Academic Publications**
The Domestication of Open Source
– Matt Germonprez, Ken Kendall, Julie Kendall, Brett Young, Brian Warner, Lars Mathiassen
– DIGIT 2013 Proceedings, Paper 8
Open Source Communities of Competitors
– Matt Germonprez, J. Allen, Brian Warner, Jamie Hill, Glenn McClements
– ACM Interactions, November / December 2013, 54
Edited chapter in ”Managing Open Innovation Technologies”
– Matt Germonprez, Brian Warner
– Available from Springer Press in 2013
- EDUCATION** **Weatherhead School of Management, Case Western Reserve University, Cleveland, OH**
MBA; MS - Management Information Systems **2006**
– Concentrations in Finance and Economics of Technology and Innovation
- Kenyon College, Gambier, OH**
BA in Mathematics **2003**
– Concentration in Statistics, Physics minor
- INTERESTS** Eagle Scout, husband, dad, Linux user, DIYer, smart home enthusiast, and skier.